

BACKPACKER & YOUTH MEMBERSHIP APPLICATION FORM 2009/2010

Please indicate which category of membership you are applying for and attach all supporting documentation required, as listed over the page.

Major Backpacker & Youth Supplier Membership
(50 or more fulltime equivalent staff members based in Australia)

Significant Backpacker & Youth Supplier Membership
(11-49 fulltime equivalent staff members based in Australia)

Backpacker & Youth Supplier Membership
(10 or less fulltime equivalent staff members based in Australia)

To be eligible for the backpacker and youth membership your business must be actively involved in providing products and/or services to the tourism export industry in Australia and/or overseas visitors to Australia, specifically with a primary focus on the backpacker and youth markets. Any individual, firm, partnership, association, corporation or business registered in Australia (or a discrete division or branch of such an association or corporation) is eligible. This category of membership DOES NOT provide access to the workshop component of ATEC's annual Symposium, Meeting Place and Branch events. However, this membership category does include access to all backpacker and youth industry events and workshops.

COMPANY DETAILS

Company Name _____

Trading Name _____

Business Structure _____ (e.g. company, trust, partnership, sole trader)

Street Address _____

Postal Address _____

Phone _____ Fax _____ Toll Free _____

General Email _____ Web _____

Total of full-time or equivalent staff _____

Year of Business Commencement _____ ACN/ABN _____

MAIN CONTACT

This person will be the primary contact to be listed on our database for your company.

Main Contact _____ Position _____

Email _____ Mobile _____

ADDITIONAL COMPANY CONTACTS

Please list other contacts you would like listed on our database for your company to receive member updates and event invitations.

Full Name _____ Position _____

Phone _____ Mobile _____ Email _____

Full Name _____ Position _____

Phone _____ Mobile _____ Email _____

ACCOUNTS DEPARTMENT CONTACT

Full Name _____ Position _____

Postal Address (if different to main contact) _____

Phone _____ Mobile _____ Email _____

BUSINESS FOCUS

BUSINESS CATEGORY (please select your main area of business interest)

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> Accommodation | <input type="checkbox"/> Professional Service | <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Media / Communications |
| <input type="checkbox"/> Attraction | <input type="checkbox"/> Education | <input type="checkbox"/> Farm / Rural | <input type="checkbox"/> Tour / Transport Operator |
| <input type="checkbox"/> Other _____ | | | |

MAJOR MARKETS (please select one or more of your main markets of interest)

- | | | | | | |
|--|------------------------------------|---|---------------------------------------|--|--------------------------------------|
| <input type="checkbox"/> Asia | <input type="checkbox"/> France | <input type="checkbox"/> Italy | <input type="checkbox"/> New Zealand | <input type="checkbox"/> South America | <input type="checkbox"/> UK / Europe |
| <input type="checkbox"/> Canada | <input type="checkbox"/> Germany | <input type="checkbox"/> Japan | <input type="checkbox"/> Philippines | <input type="checkbox"/> South Pacific | <input type="checkbox"/> USA |
| <input type="checkbox"/> Central America | <input type="checkbox"/> Hong Kong | <input type="checkbox"/> Korea | <input type="checkbox"/> Scandinavia | <input type="checkbox"/> Spain | |
| <input type="checkbox"/> China | <input type="checkbox"/> India | <input type="checkbox"/> Malaysia | <input type="checkbox"/> Singapore | <input type="checkbox"/> Taiwan | |
| <input type="checkbox"/> Eastern Europe | <input type="checkbox"/> Indonesia | <input type="checkbox"/> Gulf Countries | <input type="checkbox"/> South Africa | <input type="checkbox"/> Thailand | |

SUPPORTING DOCUMENTATION

To maintain our quality standards within the ATEC membership, certain documents are required to accompany your application form. Please consult the checklist below to determine what is required and attach all documents to your completed application form.

✓ For All Applicants:

- Copy of certificate of registration of business name certificate OR certificate of incorporation
- Copy of certificate of currency for public liability insurance - min. cover AU\$10 million
- 150-word company profile which promotes your company and the unique features and benefits of your products/services to the inbound market
- Company extract including names of all Directors, Shareholders and amount of shares held by each Shareholder/s. In the case of a Sole Trader or Partnership, ATEC requires a breakdown of the top 10 shareholders and in the case of a government department a list of governing Board members would suffice. **(Please note failure to provide these details will result in a AU\$50.00 administration fee to source these details)**

To demonstrate your business's level of involvement in the backpacker / youth market, please indicate:

- What percentage of your business is from the backpacker and youth market? _____
- Is your business a member of a Backpacker Operators Association (BOA)? _____
- Please specify if your business has attended any of the following events:
 - World Youth and Student Travel Conference (WYSTC) - YEAR/s ATTENDED: _____
 - ATEC Backpacker Conference - YEAR/s ATTENDED: _____
 - Adventure & Backpacker Industry Conference (ABIC) - YEAR/s ATTENDED: _____
 - TNT Adventure & Backpackers Expo - YEAR/s ATTENDED: _____
 - Other International Trade Events: _____
 - Other Domestic/ International Consumer Events: _____
- Do you subscribe to Backpacker Trade News (BTN)? _____
- Please indicate which websites your product and/or service features in (other than your own website): _____

REFERENCES:

Please provide two written industry references demonstrating your business is actively involved in the backpacker/ youth industry. Please contact ATEC National office should you need assistance.

ATEC CODE OF BUSINESS STANDARDS & ETHICS DECLARATION

We hereby certify that our company and its representatives will abide by the ATEC Code of Business Standards & Ethics laid down by ATEC, which can be viewed on ATEC's website www.atec.net.au under the Corporate Governance tab.

Full Name _____	Position _____
Signed _____	Date _____

MEMBERSHIP FEES

Following the completion of the ATEC membership application form and confirmation of the supporting documentation, your submission will be presented to the ATEC National Board for approval. Please note, final approval of membership resides with the ATEC National Board and under no circumstances is the Board required to provide any reason for their decision (including declined applications).

ATEC MEMBERSHIP CATEGORIES AND FEES 09/10	Full Year Fee (July-June)	JOINING FEE
Major Backpacker/ Youth Supplier Membership	\$950.00	\$220.00
Significant Backpacker/Youth Supplier Membership	\$650.00	\$220.00
Backpacker/ Youth Supplier Membership	\$450.00	\$220.00

NB: fees listed are valid until 30 June 2010. All amounts in Australian dollars and include GST

MEMBERSHIP PAYMENT

Credit Card details are required with your membership application. Please note payment will only be processed upon approval by the National ATEC Board. If you prefer an alternative payment method for example direct debit, cheque payment or Electronic Funds Transfer (EFT) please advise the membership department upon your application. Please note credit card details will still be required to guarantee your application.

Credit Card

AMEX | Bankcard | Diners | Mastercard | Visa

_____/_____/_____/_____

Name: _____

Expiry: _____ CVI Number: _____

Signature: _____

ATEC also invites you to pay for your membership fees via direct debit. The direct debit system is an 'electronic funds transfer' and on completion of a service agreement and authority, payment of your ATEC Membership fees can be deducted from your nominated bank, building society or credit union account. There are two options for direct debit, a once-off annual direct debit payment including the joining fee or a monthly direct debit charge, which will ease the financial strain on your business.

Indicate here your interest in Direct Debit as an ideal method of payment

Please return the ATEC Membership application form and supporting documentations to:

SCAN AND EMAIL APPLICATION TO: members@atec.net.au

FAX TO: 02 9268 0457

POST TO:
ATEC National Office
Level 18, Tower 2,
201 Sussex Street
Sydney NSW 2000

